

1. The individual uniqueness level of personality analysis addresses how every human is
 - A. like all others.
 - B. like some others.
 - C. like no others.**
 - D. somewhat like other mammals

2. Sigmund Freud's theory of personality falls within the _____ domain of knowledge.
 - A. biological
 - B. dispositional
 - C. social and cultural
 - D. intrapsychic**

3. Which domain of knowledge places the most emphasis on the external (to the person) dimensions of personality?
 - A. dispositional
 - B. social and cultural**
 - C. biological
 - D. intrapsychic

4. _____ are based on systematic observation, whereas _____ are not.
 - A. Theories; beliefs**
 - B. Beliefs; theories
 - C. Domains; approaches
 - D. Approaches; domains

5. Of the different ways to collect self-report data, which is most common?
 - A. Interviews
 - B. Periodic reports
 - C. Questionnaires**
 - D. Experience sampling

6. Usually, combining the data from many observers is
 - A. more confusing and less precise than using data from a single observer.
 - B. more valid and reliable than the data from a single observer.
 - C. less reliable and valid than the data from a single clinical psychologist.
 - D. more reliable and valid than using single measures of personality.**

7. I conduct a study of safe drivers for a major insurance company and collect data from a sample of 1,000 drivers and examine their driving records over a 10-year period. This study is using
- A. life-report data.
 - B. observer-report data.
 - C. test-report data.
 - D. self-report data.
8. In order to show that variable A causes variable B, you need to _____ variable A.
- A. manipulate
 - B. counter balance
 - C. randomly assign
 - D. control
9. If the act “she made direct eye contact and smiled” is central to the category of flirting, it would be considered a(n) _____ act for that category of behavior.
- A. effective
 - B. likely
 - C. prototypical
 - D. centrifugal
10. Dr. Larsen is interested in researching the personalities of dweebs. He collects all the terms in the Dweeb Talk Dictionary that can differentiate one dweeb from another dweeb. Dr. Larsen is using the _____ approach to identifying important traits.
- A. maniacal
 - B. statistical
 - C. prototypical
 - D. lexical
11. Jerry is a loner who likes to catch flies and pull their wings off. He is also addicted to violent movies. Jerry most likely scores high on the personality trait of
- A. introversion.
 - B. psychoticism.
 - C. sensation seeking.
 - D. neuroticism.
12. Circumplex models are composed of _____ primary dimensions of personality.
- A. two
 - B. three
 - C. five
 - D. eight